



NEW COURSE
RFP SUCCESS ROADMAP
MODULE 2
RFP RESPONSE

ENROLL TODAY!

Marianne Ellis
CEO/Co-Founder of CEO Success Community

Happy New Year! As we embark on a new year filled with opportunities and growth, we are delighted to extend a warm welcome to each and every one of you in our learning community. This month we are thrilled to announce a highly anticipated course that will help you elevate your request for proposal (RFP) competitiveness. This is our latest addition [RFP Response with Marianne Ellis](#). This course was meticulously developed to empower you with the knowledge and strategies you need to excel in this area. Whether you're a seasoned professional or just starting on your entrepreneurial journey, this course promises valuable insights and practical tips to enhance your RFP responses.

In addition to enrolling in our newest course, we encourage you to actively participate in our **monthly coffee chats**—a unique opportunity to connect, share experiences, and foster a sense of community. These informal gatherings provide an excellent platform for networking, collaboration, and the exchange of ideas. Find details below and join us.

As we look ahead in 2024, let's make a collective commitment to prioritize our professional development. Take advantage of the diverse range of courses available on our online platform, which are tailored to meet the ever-changing needs of business owners like you, as well as your team. Your success is our priority, and we are dedicated to providing you with the resources and support necessary for continued growth.

Thank you for being an integral part of our learning community. Together, let's make 2024 a year of shared achievements, learning, and collaboration.

New Course Announcement



Pacific Gas and Electric Company Presents



RFP Response

with
Marianne Ellis
CEO and Co-Founder
CEO Success
Community

Are you a small or diverse business seeking to enhance your competitiveness in the market? Whether you are a seasoned RFP responder or just beginning your journey, [Module 2 of the RFP Success Roadmap](#) will give you valuable insights and action steps to excel in the competitive world of procurement.

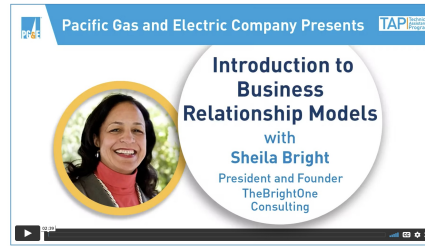
Led by the industry expert **Marianne Ellis, CEO/Co-Founder of CEO Success Community**, this course brings Marianne's over 25 years of experience as a past buyer, a business development director, and a successful RFP coach to help you learn how to create competitive

RFP responses. This new course is now live on the platform. [Enroll today!](#)



Our learners are raving about the highly popular course, **RFP Readiness with Marianne Ellis**. Are you ready to up your request for proposal (RFP) responses?

[Enroll Now](#)



Introduction to Business Relationship Models with Sheila Bright: Discover how subcontracting, value-added resellers, joint ventures, and strategic alliances can propel your growth.

[Enroll Now](#)



Cybersecurity Basics with Angela Dingle: Cybercrimes are on the rise and businesses are prime targets for hackers—don't become a victim!

[Enroll Now](#)



Discover **PG&E's Supplier Code of Conduct** with this informative course. Meet corporate expectations on labor, ethics, health and safety, and the environment.

[Enroll Now](#)

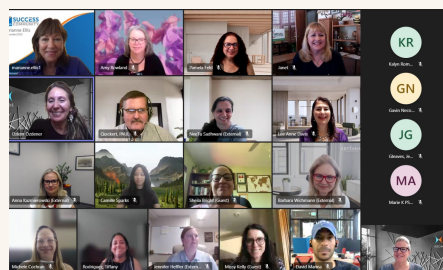
Monthly Coffee Chats

Join us to connect with your peers and network with the PG&E Supply Chain Responsibility Team. These virtual coffee chats are hosted by the **PG&E Supply Chain Responsibility Manager, Tiffany Rodriguez**.

Registration is only available through the PG&E Community. You must be a member of the community to RSVP on the News Feed.

Save the Dates:

Friday, January 26 at 11 a.m. PT
Friday, February 23 at 11 a.m. PT



Virtual coffee chats are only 30 minutes! Join us next time.

[RSVP Today!](#)

News from the PG&E Supply Chain Responsibility Team

Congratulations to our own David Pell, who was recognized by the Women's Business



Enterprise Council Pacific (WBEC Pacific) for supporting and working with women-owned enterprises.

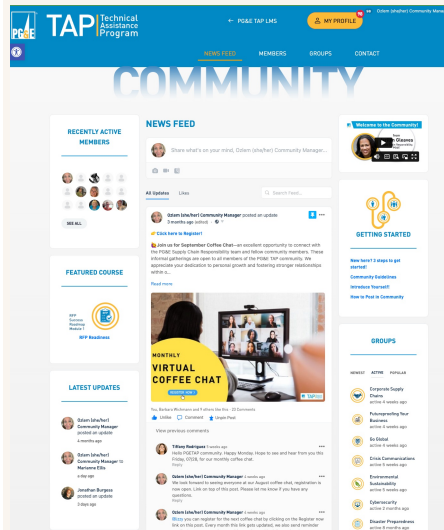
David, an Expert Supply Chain Responsibility Consultant, received awards from the WBEC for the number of WBEs who became PG&E suppliers (Done Deals Award) and for his strong advocacy of WBEs (Agency Advocate of the Year Award).



Jerilyn Gleaves, Senior Manager, PG&E Supply Chain Responsibility, served as a moderator for the panel discussion, “**ESG Evolution: Shaping the Business Landscape for a Sustainable Future**” at the WBEC Pacific BOLD Success event in Berkeley, CA in December 2023.

Over the last 5 years (2018-2022), PG&E’s spend with WBEs has increased 72% (\$597.2 million). Learn more about [PG&E’s supply chain responsibility program](#).

Are You a Community Member? Join Today!



The PG&E TAP platform offers a **community** for our users. To join us, you must accept your community invitation first and then start connecting with others to exchange ideas, share experiences, and continue to learn from other business owners and experts. Not a community member yet? It’s easy to join:

1. Log in to the [PG&E TAP](#).
2. Enroll in a [course](#) of your choice.
3. Look out for the community invitation in your email.
4. Accept the invitation, and you're good to go! Check out the posts and conversations on the [News Feed](#).

[Learn More](#)



From **disaster preparedness** to **sustainability** to **cybersecurity**, the [PG&E TAP LMS](#) offers courses that will help you build and grow your business. All courses are free and self-paced. Explore courses today to find a topic that interests you.

As always, PG&E is committed to an inclusive supply chain. Diverse suppliers include small business enterprises (SBEs) and enterprises owned by women (WBE), minorities (MBE), service-disabled veterans (DVBE), lesbian, gay, bisexual, and transgender individuals (LGBTBE), and persons with disabilities (PDBE).

Thank you for being a vital part of PG&E TAP. We welcome your feedback and suggestions for future topics. [Contact us](#).

Thank you for your continued support!

PG&E Supply Chain Responsibility Team

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