

September-October 2023



In this September-October edition of our newsletter, we're excited to share updates and new learning opportunities with you. **Our platform membership is thriving, thanks to your active engagement!** Over the past 2 months, our cohort of learners has grown by more than 20%. You can join us in the <u>community</u> to network and discuss business topics that interest you. Ask questions, share insights, and engage with other business owners.

As we transition into fall, we've curated a selection of the **most popular courses** on our platform, chosen based on the topics small and diverse business owners like you are pursuing. We encourage all community members to explore these resources to support your personal and professional growth. Additionally, you'll find **upcoming coffee chat dates** and a link to our **2023 Sustainability Report**, providing insights into PG&E's vision and progress on sustainability.

Please continue to share this newsletter within your business network to help us reach even more people who can benefit from these resources.

Let's jump right in!

Most Popular Courses

Ready to up your request for proposal (RFP) game? Our learners are raving about the highly popular course, RFP Readiness with Marianne Ellis. Uncover the secrets to success in the RFP landscape and start taking the lead. This course guides you through essential steps, from **being RFP ready** to mastering the critical go/no-go decision. Stay ahead of the competition with a readiness assessment that can improve your company's competitive edge. Whether you're new to responding to RFPs or seeking to refine your approach, this course is your key to RFP preparation and better decisions. Don't miss out—enroll today and increase your chances to win!



Pacific Gas and Electric Company Presents





RFP Readiness

with
Marianne Ellis
CEO and Co-Founder
CEO Success
Community

Enroll Now!

Introduction to Business Relationship Models with Sheila Bright: Understanding different business relationship models and



supplier requirements is crucial for success.

Discover how subcontracting, value-added resellers, joint ventures, and strategic alliances can propel your growth. Learn how prime suppliers collaborate to create opportunities for small and diverse firms.

Enroll Now



Discover PG&E's Supplier Code of Conduct with this informative course. Meet corporate expectations on labor, ethics, health and safety, and the environment. Avoid liabilities, protect your reputation, and align with industry standards. Suitable both for PG&E suppliers and non-suppliers.

Enroll Now



Cybersecurity Basics with Angela Dingle

This 1-hour interactive course is designed to provide small business owners with a basic understanding of cybersecurity and its importance to their businesses. Cybercrimes are on the rise and businesses are prime targets for hackers—don't become a victim!

Enroll Now

Monthly Coffee Chats

Join us to connect with your peers and network with the PG&E Supply Chain Responsibility Team. These virtual coffee chats are hosted by the PG&E Supply Chain Responsibility Manager, Tiffany Rodriguez.

Registration is only available through the PG&E Community. You must be a member of the community to RSVP on the News Feed.

Save the Dates:

Friday, September 29 at 11 a.m. PT Friday, October 27 at 11 a.m. PT



Photo from the August Coffee Chat. Join us next time. Virtual coffee chats are only 30 minutes!

RSVP

Are You a Community Member? Join today!



The PG&E TAP platform offers a **community** for our users. You must accept your community invitation first and then you can connect with others to exchange ideas, share experiences, and continue to learn from other business owners and experts. Not a community member yet? It's easy to join:

- 1. Log in to the PG&E TAP.
- 2. Enroll in a course of your choice.
- 3. Look out for the community invitation in your
- 4. Accept the invitation, and you're good to go! Check out the posts and conversations on the News Feed.

Learn More

Gain a Complete Perspective of PG&E

We invite you to explore PG&E's 2023 Corporate Sustainability Report and learn



Corporate Sustainability Report











about our progress as we focus on building a better PG&E for the long term.

"We spent over \$4.7 billion with diverse suppliers, representing 39.3% of our total procurement. In every part of our business, we're looking for cost savings by eliminating waste in our processes, without ever compromising safety. These actions create opportunity for us to invest faster in the projects necessary to deliver the clean, reliable, and affordable energy system envisioned in our climate goals."

-Carla Peterman, Executive Vice President, Corporate Affairs and Chief Sustainability Officer



From disaster preparedness to sustainability to future-proofing your business, the PG&E TAP LMS offers courses that will help you build and grow your business. All courses are free and self-paced. Explore courses today to find a topic that interests you.

As always, PG&E is committed to an inclusive supply chain. Diverse suppliers include small business enterprises (SBEs) and enterprises owned by women (WBE), minorities (MBE), service-disabled veterans (DVBE), lesbian, gay, bisexual, and transgender individuals (LGBTBE), and persons with disabilities (PDBE).

Reach out, connect, and take advantage of the resources and connections available within our community to improve your knowledge and grow your business.

Thank you for being a vital part of PG&E TAP. Here's to a vibrant and knowledge-filled September and October! We welcome your feedback and suggestions for future topics. Contact us.

Thank you for your continued support!

PG&E Supply Chain Responsibility Team

www.pgetap.com











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